Office

Professional Profile

FOUNTAINHEAD COMMERCIAL

20+

YEARS

REAL ESTATE EXPERIENCE

JUSTIN RAYBURN

PRINCIPAL

jrayburn@fountainheadcommercial.com | 303.249.3730

EXPERIENCE

Justin Rayburn started his real estate career as a tenant representation professional at Grubb and Ellis in 2002. In 2003, he moved to Trammell Crow Company ("TCC") where he joined the corporate services team and focused his efforts primarily on tenant representation while engaging in some landlord work in the Denver metropolitan area. In 2006, Justin joined the corporate services team at CB Richard Ellis after CBRE's acquisition of TCC. In 2009, Justin co-founded Millennium Commercial Advisors and in 2010 co-opened the first U.S. Office of iCORE Global where he served as Managing Partner and as a member of the management committee. In December 2012, Justin became a Principal at Avison Young and opened the Denver office with his partners. In May of 2020 he departed the multi-national real estate world to become co-owner of Fountainhead Commercial, a Denver-based boutique commercial real estate firm built around tenant representation owner-user purchase and sales, and investment advisory services for business owners throughout the Denver metro area.

To date, Justin has completed more than 450 sale and lease transactions totaling over 3.2 million square feet of office and industrial space and more than $350 million in total consideration. He has represented local, national and international companies like Oracle Corporation, Western Union, Point S. Automotive, Charlotte's Web and others with acquisition, disposition and restructuring services, and re-forecasting of existing office lease obligations. His experience spans across 20 states in the U.S.; moreover, he has assisted clients with space requirements in over 25 countries around the world, including Canada, Latin America, Europe, the Middle East, Africa and Asia.

Justin now focuses on helping Denver-area business owners make informed, strategic real estate decisions through market analysis, financial planning, site selection and portfolio strategy. He also helps clients identify economic incentives available through local, city and state agencies.

AFFILIATIONS (PAST AND PRESENT)

- Habitat for Humanity
- South Denver Metro Chamber of Commerce
- Parker Chamber of Commerce
- ProVisors
- Downtown Denver Partnership
- NAIOP
- Toastmasters International

EDUCATION

University of Texas, Austin – Bachelor of Arts in Communication Studies
Colorado Real Estate License - 2002

MORE ABOUT JUSTIN

Justin grew up in Houston, TX, and graduated from the University of Texas at Austin. Relocating to Colorado that same year for his love of the outdoors, he started his family in 2006 and has two beautiful daughters. He is an avid cyclist and enjoys road/mountain biking every chance he gets, rock climbing, hiking, camping, and skiing. He attends Southeast Christian Church in Parker and is actively engaged in his community.